

Airtext Detailed Usage Cost

(Prices as of 1/1/20)



The information below describes the detailed usage cost of Airtext service which are the same for all Airtext units. In general, Airtext costs around \$300-\$500 per year for someone just texting, and between \$1,200-\$1,500 per year using text, talk, and email (Airtext+). This will vary based on the actual usage but the numbers above are typical of an average Airtext customer.

Text/Weather (All Airtext Units)

All Airtext units are required to pay the \$300 Airtext Annual Service fee each year. The bulk of the fee is used to keep the Airtext modems connected to the Iridium network. It also includes the first 500 text messages and the first 1200 telemetry messages. When this is depleted, a \$100 invoice is sent to the email address on file and usage is charged as shown below.

Text Message (Incoming and Outgoing)	5 cents (\$0.05)
Weather Request (Outgoing)	5 cents (\$0.05)
Weather Receipt (Incoming)	15 cents (\$0.15)
Telemetry Message*	2.5 cents (\$0.025)

*By default, we send telemetry messages every 5 minutes (12 per hour) which equates to \$0.30 per flight hour operating cost after the first 100 flight hours. Telemetry messages replace Iridium Mailbox checks which keep the system messaging quickly when flying from one Iridium Satellite to another as the airplane moves and the satellites orbit. This duration can be configured but 5 minutes is recommended.

Email (Airtext+ and AirtextLT+)

To use email functionality, a \$100 prepayment is required for email functionality. Once it is depleted, we will send an invoice to the billing contact email address to be paid by credit card or check. The \$100 email prepayment does not expire and is depleted as email is used. In addition to the \$100 email prepayment, an Airtext permanent phone number is required for each user that plans to use email functionality.

Email Header (Receiving)	\$0.10
Email Body (Sending and Receiving)	\$0.25 per 220 characters (selected email headers only)

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Airtext Permanent Phone Number (All Airtext Units)

Airtext Permanent Phone Numbers are not required, but they do have some benefits. Having a permanent Airtext number allows your contacts to text you without you having to initiate the conversation from the air! In addition, conversations that you set up from the air will always arrive on your friends' phone from the same phone number. Now your friends can add your Airtext permanent number to your contact info in their phone.

The permanent number will renew each year on your service anniversary. You can cancel the permanent number from your account at any time by calling Airtext Tech support.

Airtext Permanent Phone Number	\$25/year per user that gets a permanent phone number
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Phone Calls (Airtext+ only)

Airtext phone calls use an Iridium SIM card installed during installation. There are both Prepay and Postpay Plans. We recommend the Prepay 600 minutes/year plan for \$749 which comes out to \$1.25/minute. By default we install the Prepaid SIM card but we can install the Postpay SIM card by request. Other providers SIM cards can be used in the Airtext+ but we supply SIM cards from a company called MetOcean Telematics.

Prepay Plans

Plan	Term	Cost	Cost/Minute
600 Minutes	12 Months	\$749	\$1.25
200 Minutes	6 Months	\$460	\$2.30
75 Minutes	1 Month	\$145	\$1.93

Postpay Plans

Plan	Monthly Fee	Included Minutes	Overage (Per Minute)
Basic	\$50	0	\$1.49
Talk 75	\$90	75	\$1.33
Talk 150	\$105	150	\$1.25